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 Summer Edition - July 2022
 2021 Annual Report
 Supplement

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EHP to Provide \$2M to Local Families Through Expanded Safety Net Programs

The Ecumenical Hunger Program (EHP) is excited to announce the roll-out of expanded safety-net programs that will provide \$2 million in direct assistance to our neighbors-in-need over a two-year period starting in July 2022.

Due to the generosity of donors in the local community, EHP has received a surplus in funding. The organization has essentially been raising money faster than could be spent due to an incredible community response coupled with operational limitations directly related to COVID.

We realized that we were in an extremely fortunate position, but we also realized the challenges of scope as it related to programs and distribution of resources. Executive leadership and the Board of Directors responded accordingly and came together to assess the real time and rapidly changing needs of our local families and created a Safety-Net Resource Distribution Strategic Plan. We knew, that in order to create the greatest impact, and to truly move our clients toward a path to self-sufficiency, we could not simply throw money at existing programs. The result will be carefully designed programs with one-on-one case management, that will allow us to slow the revolving door of need.

EHP will continue to provide its foundational programs which include direct food resources, clothing, household essentials, safety-net resources for youth and special holiday distributions, back-to-school distributions and other seasonal programs. But along with these programs, EHP will create customized and multifaceted strategies for individual clients in the form

of in-kind resources, direct financial assistance and case management. Programs will include but will not be limited to housing, food resources for those with special needs, prescriptions, utilities, gas, vehicle repairs, critical home repairs, critical medical supplies not covered by insurance, essential school supplies for children including technology, and more.

We are humbled by the generosity of our donors and excited to see the tremendous growth of our programs, the widening of a critical safety-net, which we hope will create a lasting impact in the lives of our neighbors in need.



About EHP

Founded in 1975 and based in East Palo Alto, CA, EHP's mission is to provide compassionate, dignified and practical assistance to families and individuals experiencing economic and personal hardship. We offer material help, support services, and advocacy for our neighbors in need, in a challenging and rapidly changing environment.

As a community, EHP works to meet the needs of its neighbors, both material and intangible. Our goal is to be more than just a social service agency that connects people to resources. We strive to build relationships that allow us to encourage, support and nourish individuals and families through difficult times. We fully understand the importance of providing life's essentials but aspire to a wider focus: the creation of a community of support that can provide hope to replace despair.





The 2023 school year is about to begin and our children need your help to build their learning foundation! If you would like to lend a hand, a donation of gift cards will go directly to families on the B2S program list and families will be able to shop with their children for Back-to-School gear.

The most requested gift cards are: Amazon, Walmart, Target and Costco.

If you would like to donate items, Backpacks, school supplies and hygiene products would be greatly appreciated.

Thank you for giving our students a head-start to a successful school year!

Donations can be dropped off at 2411 Pulgas Avenue, East Palo Alto,
Monday-Thursday, 9:00 am–5:00 pm

For more information, please call LaKesha at
650-323-7781 x1200 or email: LaKesha@ehpcares.org

2021 DEVELOPMENT

Fundraising is an important part of any non-profit organization, especially one like EHP, that fights poverty in the local community. At EHP, these two factors have made a big difference in our development efforts throughout 47 years of serving families-in-need:

- First, we've constructed a diverse mix of funding sources to ensure sustainability even in tough times.
- Second, we don't look at development as simply fundraising, but rather as an opportunity for others to get involved in a vital and successful social service organization.

Our funding comes from four primary sources. This creates a macro-level of diversity in funding that is sustainable. Additionally, each of our four primary sources is structured with additional micro-levels of diversity to further strengthen our funding sustainability:

- Congregation, community group and corporate income (8% of total income in 2020-2021)
- Individual income (77% in 2020-2021)
- Foundation income (14% in 2020-2021)
- Fundraising income (<1% in 2020-2021)
- Other income (<1% in 2020-2021)

For every dollar donated, 92% goes directly to programs with 5% going to administrative overhead and 3% to fundraising.

We receive no federal, state, or local government funding. This diverse funding mix is part of the reason we've been successful for 47 years, regardless of the general economic environment.

FINANCIAL STATEMENT

Statement of Support and Expenses

Year Ending June 30, 2021

Cash Support

Individual Donations	3,371,203
Corporations	128,474
Congregations	81,071
Community Groups	138,066
Foundation Grants	613,800
Special Events	46,131
Other Revenues	4,920

Subtotal Cash Support & Revenue 4,383,665

In-Kind Support 3,728,468

Total Support & Revenue 8,112,133

Expenses

Administrative	269,078
Fundraising	168,472
Program	4,761,690

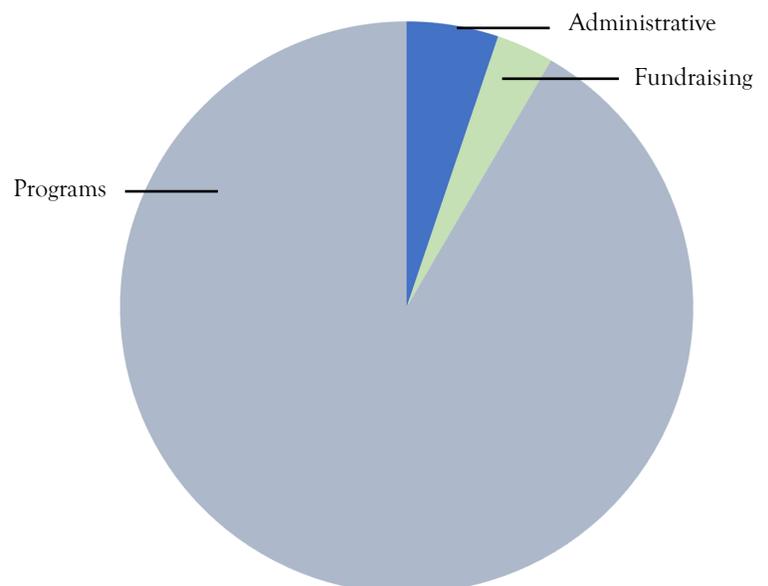
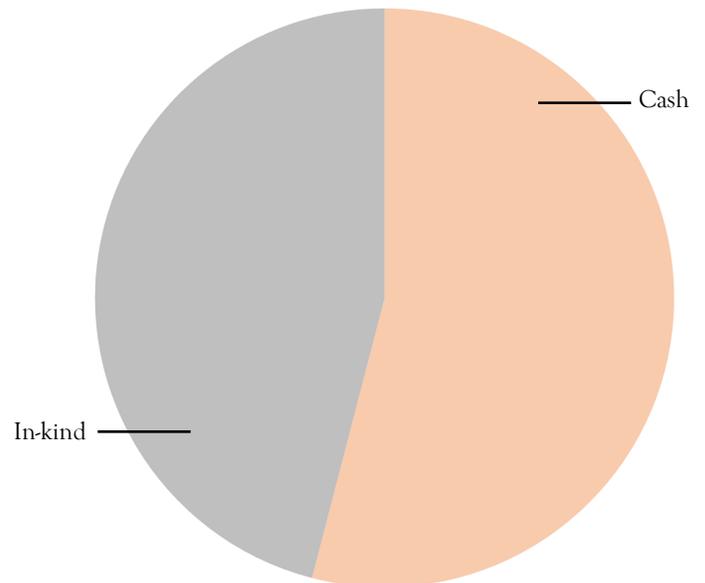
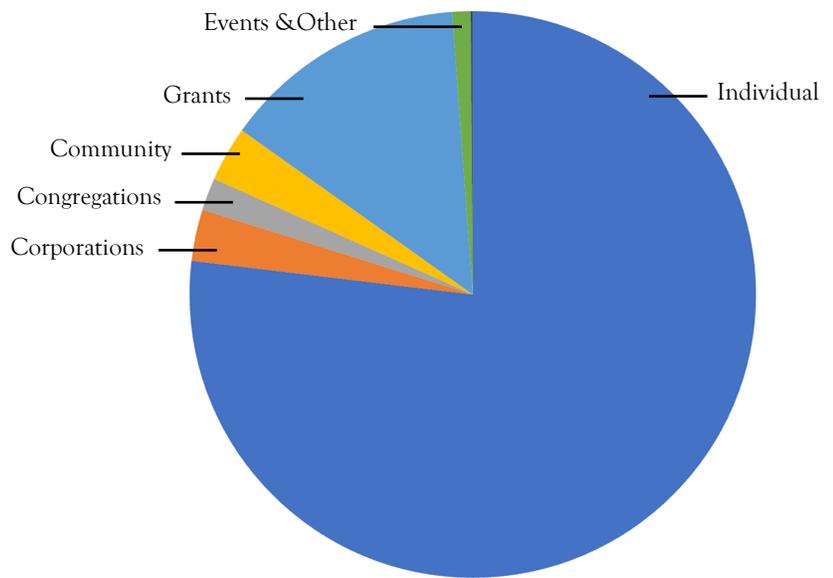
Total Expenses 5,199,240

Net Assets

Change in net assets	2,912,893
Net assets at July 2020	5,269,833

Net assets at end of June 2021 8,182,726

EHP strives to maintain at least 12-18 months of operating expenses to allow flexibility in responding to changing economic circumstances.



Donor Bill of Rights

To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

1. To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
2. To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
3. To have access to the organization's most recent financial statement.
4. To be assured their gifts will be used for the purposes for which they were given.
5. To receive appropriate acknowledgment and recognition.
6. To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.
7. To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
8. To be informed whether those seeking donations are volunteers, employees of the organization, or hired solicitors.
9. To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share. (Note: The Society of St. Andrew does not share its mailing list.)
10. To feel free to ask questions when making a donation, and to receive prompt, truthful, and forthright answers.

This Donor Bill of Rights was adapted from the ten-point Donor Bill of Rights created in 1993 by the Association of Fundraising Professionals in conjunction with other fundraising and nonprofit groups.

BOARD OF DIRECTORS

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Read about Ecumenical Hunger Program on [Charity Navigator](#), America's largest and most-utilized independent evaluator of charities, and add us to your charities!



EHP is a Platinum-level [GuideStar Exchange](#) participant, demonstrating its commitment to transparency. Write a review about us!

EHP STAFF

Suliana Finau
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